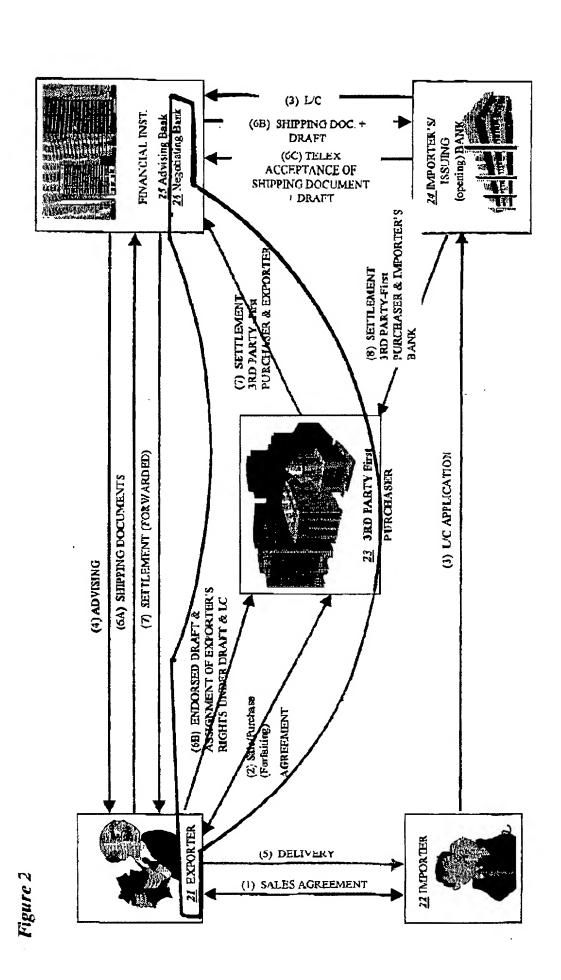


Fig. (

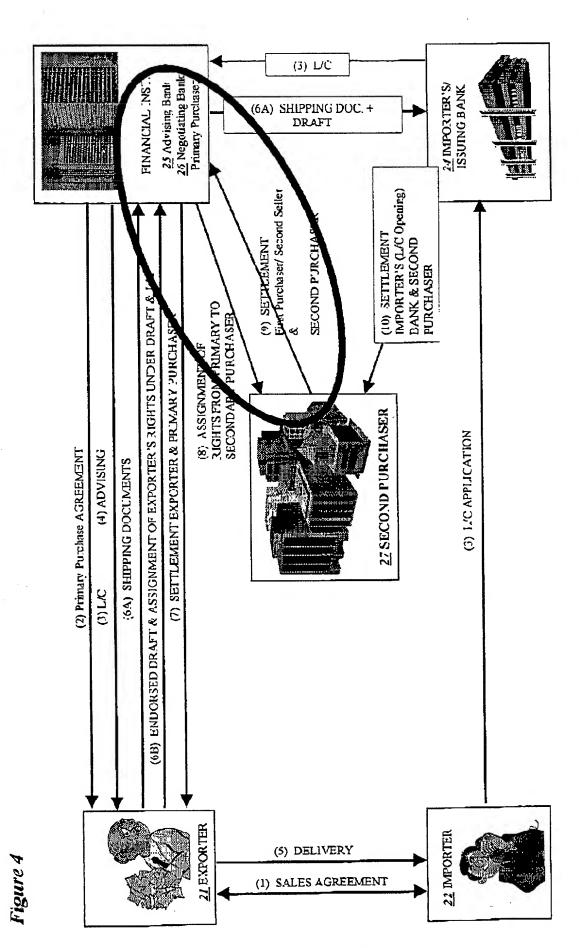


Primary Trading Platform-Match / Negotiate

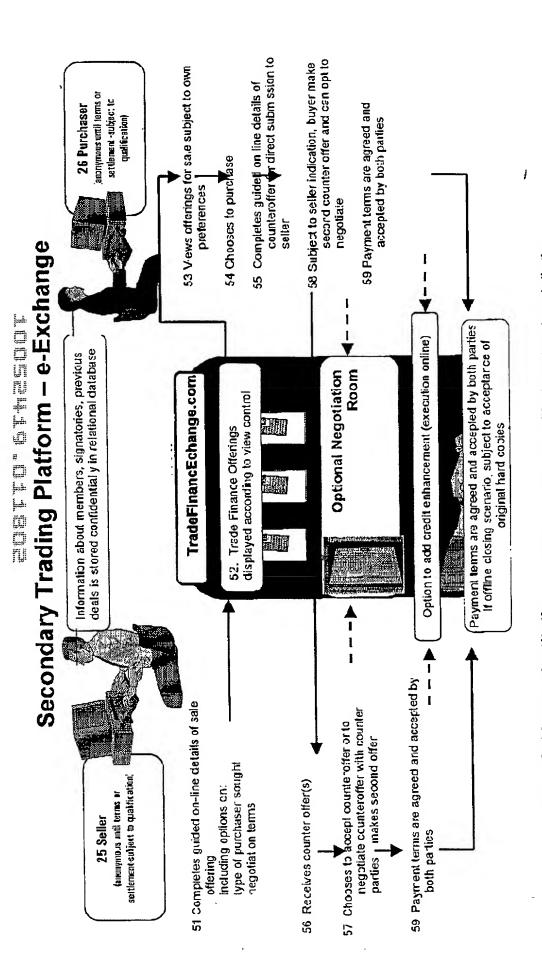
33. Views offerings for sale subject to own Subject to seller indication, buyer car onymous until terms agreed 35. Completes guiden on line details of 39. Payment terms are agreed and 23 Purchaser exporter's negotiating bank accepted by both parties 34. Chooses to purchase opt to negotiate counteroffer preferences 38 ı 1 Payment terms are agreed and accepted by both parties Option to add credit enhancement (execution online) . if off line closing then subject to presentation and Information about members, signatories, previous deals is stored confidentially in relational catabase acceptance of original hard copy documents. Room 40 Optional Negotiation Trade Finance Offerings displayed FradeFinancemarket.com exporter's relationship/negotiating bank acting as agent for exporter. according to view control set by **▲** 1 ì Completes guided on-line details of safe offering 8 exporter & irrporter qualifications, 39. Payment terms are agreed and accepted by transaction terms, negotiating bank offers negotiale with offering counter parties 36.Negotiailng bank Receives counter cffer(s) on behalf of exporter 37. Negotiating bank on benalf of Exporter chooses to accept an offer or to Negotiating bank can adapt product for for or on sehalf of exporter laminimus urlil terns agreed elationship (mognificating bank subject to the differate! & 21 Seller/exporter type of purchaser sought transparency level desired. including options on: counter parties negolialing bank <u>ج</u>

12.

Neutral third Party Settlement Institution escrow or warehousing- at counter parties' option



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Neutral third Party Settlement Institution - dependent on seller pre-qualification and purchaser indication:

·Handles Temporary (while deal is settled) or long term storage of documents

·Handles settlement of deal

7.5